

2007 Proposed Agency Shop Fees

	% Applied	Dec 31, 2006	Dec 31, 2007	Total 2006/2007	Chargable for 2006/2007	Non-Chargable
Expenses						
Staff Salaries	58%	\$315,201.02	\$327,041.02	\$642,242.04	\$372,500.38	\$269,741.66
Payroll taxes	58%	\$27,147.93	\$28,840.63	\$55,988.56	\$32,473.36	\$23,515.20
Staff Benefits	58%	\$71,676.82	\$66,927.62	\$138,604.44	\$80,390.58	\$58,213.86
Office Expense	90%	\$10,492.66	\$9,773.27	\$20,265.93	\$18,239.34	\$2,026.59
Meeting Expense	70%	\$10,078.95	\$7,405.29	\$17,484.24	\$12,238.97	\$5,245.27
Postage	85%	\$22,734.62	\$26,540.36	\$49,274.98	\$41,883.73	\$7,391.25
Telephone Expense	90%	\$14,520.19	\$13,599.36	\$28,119.55	\$25,307.60	\$2,811.96
Utilities	90%	\$19,334.55	\$16,851.34	\$36,185.89	\$32,567.30	\$3,618.59
Insurance Expense	90%	\$13,687.00	\$13,469.00	\$27,156.00	\$24,440.40	\$2,715.60
Printing	40%	\$54,934.14	\$52,108.24	\$107,042.38	\$42,816.95	\$64,225.43
Minor Equipment	80%	\$1,501.34	\$585.00	\$2,086.34	\$1,669.07	\$417.27
Misc. Expense	80%	\$2,493.69	\$10,390.98	\$12,884.67	\$10,307.74	\$2,576.93
Equipment Lease	90%	\$3,158.71	\$3,261.68	\$6,420.39	\$5,778.35	\$642.04
Bank Charges	80%	\$6,174.60	\$8,234.53	\$14,409.13	\$11,527.30	\$2,881.83
Maintenance of Equipment	90%	\$3,975.20	\$3,173.04	\$7,148.24	\$6,433.42	\$714.82
Member mileage	90%	\$12,187.91	\$7,006.58	\$19,194.49	\$17,275.04	\$1,919.45
Dues & Subscriptions	90%	\$1,952.67	\$1,460.41	\$3,413.08	\$3,071.77	\$341.31
Flowers & Cards	0%	\$8,298.17	\$7,992.87	\$16,291.04	\$0.00	\$16,291.04
Awards & Plaques	0%	\$4,012.94	\$1,094.85	\$5,107.79	\$0.00	\$5,107.79
Promotional	40%	\$3,993.67	\$1,995.86	\$5,989.53	\$2,395.81	\$3,593.72
Donations	0%	\$72,544.45	\$12,792.45	\$85,336.90	\$0.00	\$85,336.90
Seminars & Education	90%	\$26,618.75	\$19,034.20	\$45,652.95	\$41,087.66	\$4,565.30
Recruitment/Promo	0%	\$3,975.00	\$3,975.00	\$3,975.00	\$0.00	\$3,975.00
Board Member Expense	90%	\$2,108.55	\$1,650.95	\$3,759.50	\$3,383.55	\$375.95
Public Relations Events	90%	\$8,451.00	\$7,786.00	\$16,237.00	\$14,613.30	\$1,623.70
Professional Fees	100%	\$112,318.75	\$99,832.34	\$212,151.09	\$212,151.09	\$0.00
Education Program	0%	\$1,446.85	\$2,830.52	\$4,277.37	\$0.00	\$4,277.37
Computer Consulting, upgrades & software	90%	\$7,058.87	\$7,034.75	\$14,093.62	\$12,684.26	\$1,409.36
Station Rep Expense	100%	\$1,660.35	\$1,583.50	\$3,243.85	\$3,243.85	\$0.00
Entertainment Expense	0%	\$61,925.09	\$46,664.53	\$108,589.62	\$0.00	\$108,589.62
Scholarships	0%	\$14,250.00	\$13,000.00	\$27,250.00	\$0.00	\$27,250.00
Interest Expense	90%	\$35,293.95	\$28,592.72	\$63,886.67	\$57,498.00	\$6,388.67
Property & Building Expense	90%	\$53,465.44	\$49,626.83	\$103,092.27	\$92,783.04	\$10,309.23
Store Purchases	0%	\$220,712.94	\$223,641.93	\$444,354.87	\$0.00	\$444,354.87
In the Line of Duty Death	0%	\$500.00	\$500.00	\$500.00	\$0.00	\$500.00
Depreciation Expense	90%	\$70,683.00	\$60,188.00	\$130,871.00	\$117,783.90	\$13,087.10
Total Expenses		\$1,296,594.77	\$1,185,985.65	\$2,482,580.42	\$1,296,545.76	\$1,186,034.66
					Per Person per payday 2006/2007	# of Eligible for Membership 12/31/07
Current agency shop fees \$10.95					\$10.95	2214
Payroll Deductions necessary to achive Chargable Deductions						
\$1,296,545.76 divided by 2214 membes divided by 52 payrolls					\$11.26	per payroll
Total					\$11.26	
Currently about 40% of dues						
* Spreadsheet data includes expenses for both the General Fund and the Negotiations Fund						